Country: Federal Government of Somalia (FGS)
Name of the Project: Somalia Capacity Advancement, Livelihood and Entrepreneurship, through Digital Uplift Project (SCALE-UP),
Assignment Title: Consulting Firm to identify the demand for Business Development Services (BDS) by MSMEs in Somalia
Project ID: P168115
Deadline Date: February 28, 2022
Ref No. MoF/SCALE-UP/EOI/2022/0003

1. Background: The Republic of Somalia has received financing from the World Bank towards the cost of the Somalia Capacity Advancement, Livelihood and Entrepreneurship, through Digital Uplift Program (SCALE-UP) project; and intends to apply part of the proceeds of the above project to finance the procurement of Consulting Firm to identify the demand for Business Development Services (BDS) by MSMEs in Somalia.

2. Responsibilities The Consulting Firm will identify a broad range of potential BDS that are currently on demand by MSMEs by discussing BDS market demand and MSME business gaps with stakeholders. The stakeholders should include, but not necessarily be limited to, Gargaara staff, UNIDO, Chambers of Commerce, any other local business associations or groups, large and medium firms that purchase significant amounts from small and micro firms as well as a number of Somali MSMEs. Since the purpose of BDS in the project is also to make firms more attractive clients for participating financial institutions, the existing PFIs as well as those that have expressed interest should be interviewed to understand their concerns about businesses and their plans for investment and growth.

All other specific tasks detailed in the Terms of Reference (TOR) for the assignment that can be found at the following website: www.moct.gov.so and link https://moct.gov.so/wp-content/uploads/2022/02/Gargaara-BDS-study-ToR.pdf or by e-mail.

3. Duration: The firm is expected to conclude the proposed assignment within three months.

4. The Ministry of Finance now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff etc.). The shortlisting criteria are as follows

1. Core business of the firm and years in business.
2. Specific experience in successfully implementing similar assignments
3. Experience of relevant services in an environment similar to that of Somalia
4. Technical and managerial organization of the firm (provide only the structure of the organization, general qualification and number of key staff). Do not provide CVs of key staff. Key experts will not be evaluated at the shortlisting stage.


6. Consultants may associate with other firms to enhance their qualification but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected

7. A Consultant will be selected in accordance with the Consultant Qualification Selection (CQS) method set out in the Procurement Regulations.

8. Interested Consultant may obtain further information (in person or by e-mail) at the address below during office hours from 8.00 a.m.–4.00 p.m. Saturday to Thursday except on public holidays.

9. Deadline for submission: Expressions of interest should be delivered in a written form to the address below (in person, or by e-mail) by February 28, 2022 at 4.00 p.m. local Time.

Attention; the Procurement Specialist
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